

Victor Ou

<https://www.linkedin.com/in/victor-ou-69066818a/> | 647-721-1349 | thevictorou@gmail.com

Education

University of Western Ontario – Ivey Business School

London, Ontario

Honours Business Administration

Graduation: April 2023

- **Cumulative GPA:** 3.77/4.00

Work & Leadership Experience

CIBC Capital Markets

Toronto, Ontario

Fixed Income Summer Analyst

May 2021 – Present

- Analyzed and monitored a \$200M reverse repurchase agreement trade by updating the pricing of securities exchanged on a daily basis to illustrate up-to-date and reliable data on the trade
- Aggregated historical month over month provincial bond trading volumes and constructed regression models based on these statistics to project future target trading volumes
- Implemented automation processes for daily and monthly fixed income reports that reflected trading volumes and customer hit rate which resulted in the reduction of time spent on making reports by over 50%

Luminate Companies

Toronto, Ontario

Private Equity Analyst

Jan 2021 – April 2021

- Thoroughly researched the consumer-packaged goods and B2B sectors to determine which industries within those sectors can foster the most growth following an acquisition
- Originated and sourced 1000+ investment opportunities with \$2M – \$30M in revenues and \$1M+ in EBITDA
- Constructed discounted cash flow models to assess the current valuation of potential targets
- Performed quantitative and qualitative due diligence on 10+ private companies to identify competitive advantages, growth prospects, and key risks prompting further assessment of a potential acquisition

CheaprEats

A food delivery start-up focused on providing students with discounts

Toronto, Ontario

Product Management Intern

Jan 2021 – April 2021

- Created two product requirement documents on the point of sale and employee management system to provide profound insight on the features, functionality, reliability, and performance of each system
- Built a simulation model on Excel using the YASAI add-in on pricing data to find breakeven points which led to the development and implementation of an effective pricing strategy for the company's services
- Produced a user-persona document to enhance the understanding of our customer segment which led to more organized product strategies and roadmaps

iAscend Canada

A non-profit organization focused on helping high school students transition into university

Toronto, Ontario

Head of Operations

June 2020 – Jan 2021

- Spearheaded organizational operations ranging from partnerships to events to ensure all processes were running smoothly
- Lead a group of 10+ people to build and host an internship program for high school students that taught basic marketing and project management skills which garnered over 225 participants from 5 different countries
- Organized a virtual university fair providing unbiased and genuine perspectives of 12 Ontario universities and their programs which attracted over 325 guests

Certifications, Skills, Activities, and Interests

Certifications: Microsoft Office Specialist: Excel 2016, Bloomberg Analytics Certification (PRISM Resources)

Skills: Python, SQL, HTML/CSS, Microsoft Excel/VBA, Word, Power point, Capital IQ, Bloomberg

Activities: Provincial badminton athlete (ranked top 30 in the province), Personal Investing, Breaking into Wall Street: Excel and Financial Modelling course

Interests: Fitness, technology, philosophical theories, badminton, books: Monkey Business, The Outsiders